

Case Study: Why Does a Multibillion-Dollar OEM Describe Arcamed as “World-Class”?

A leading global medical device manufacturer trusts Arcamed to enhance its supply chain capabilities by providing precision-engineered sterilization cases and trays. As an industry leader in the development and manufacturing of minimally invasive orthopedic products, it is imperative that supplier partners are reliable, operate with a zero-defect mindset, and leverage advanced technology. As a trusted partner, Arcamed supports this industry leader by committing to innovation and taking a proactive approach to mitigating risk and prioritizing quality.

The partnership began after this OEM acquired a company that Arcamed already supported by providing cases and trays. It became clear that Arcamed was capable of providing significant value and reliability in the long term. Following a recent site audit with Arcamed, the Senior Supplier Quality Assurance Engineer for this OEM shared feedback about the value that is created through true partners in the industry: **“I deal with hundreds of suppliers; some are robust, others leave things to be desired, and I would describe Arcamed as world-class.”**

He explained the pains and risks to their business that occur when suppliers do not meet expectations. The cost implications are clear: the reputational harm caused by failing to meet quality standards or recalls resulting from regulatory and compliance challenges far exceeds any measurable financial loss. When end customers must count on the reliability of medical devices, “trust” is the most important currency. This begins with the reliability of your supply base.

When asked about the relationship with Arcamed, he shared, **“Having partners like Arcamed that are proactive not only makes the relationship easier but there is a lot of trust. They are playing chess, not checkers, when it comes to suppliers and medical device manufacturers. When I toured their floor, they shared that they saw an opportunity to augment their inspection process with a vision system. They inspect our parts, know if anything is missing, and it drives down their waste. I don’t see anyone else doing that in our supply base.”**



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-Senior Supplier Quality Assurance Engineer

Partner with a company that enhances your quality focus and empowers you to exceed customer expectations.

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